

October 23, 2024

John M. Nolan  
Chair, Member Selection Committee  
c/o American College of Real Estates Lawyers  
220 N. Market Street, Suite 100  
Frederick, MD 21701

**RE: Seconding the Nomination of Chistopher D. Hopkins**

Dear Mr. Nolan:

Thank you for this opportunity to second the nomination of Christopher D. Hopkins for membership to the American College of Real Estate Lawyers.

My personal experience with Chris dates back almost 20 years when Chris was Legal Counsel at K. Hovnanian Companies, one of the nation's largest homebuilders. My subspecialty in real estate law is condominium and planned real estate law. In this capacity, I was engaged by K. Hovnanian and worked with Chris on the acquisition and structuring of sophisticated residential developments to put the company in a position to offer and sell the homes in the communities.

Chris engaged with me to ensure compliance of the company with the many statutes and regulations applicable to the communities and to obtain the requisite governmental approvals. Chris was diligent, knowledgeable and responsive in his role as Legal Counsel for the company as we collaborated on a number of successful ventures. Besides his legal abilities, he exercised remarkable business acumen on behalf of the company.

Since my early experience with Chris, I have worked sporadically with him on behalf of mutual clients or clients who have interests in common in real estate developments. In addition to the condominium and planned real estate development practice we shared, Chris often brought his land use and redevelopment experience to such ventures.

I have received and reviewed the Proposal for Membership submitted by Jack Fersko and certify that Christopher D. Hopkins (the "Nominee") satisfies the criteria for selection to the College as set forth in Section 4 of the Guidelines for Regular Member Selection. In my opinion and to my knowledge, the Nominee satisfies ACREL's Statement of Professionalism and exemplifies the standards of professional integrity and civility as provided in the Guidelines. I am not (a) in the same firm, business entity,

faculty or other organization as the Nominee, (b) related by birth or marriage to the Nominee, or (c) a current Governor or member of the Member Selection Committee of the College.

I can attest that Chris is an exceptional real estate practitioner, who will bring his experience and knowledge to the college. He has established a commendable reputation and garnered the respect of practitioners in the real estate industry in New Jersey through his speaking and writing throughout the years.

In closing, I strongly believe that Chris will be an asset to the college and I am pleased to be able to second his nomination for membership.

Very yours,

A handwritten signature in black ink that reads "Christine F. Li". The signature is written in a cursive, flowing style.

**CHRISTINE F. LI**

CFL:kmr  
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